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## Analytics Releases 10 June Dataset

**The latest iteration of the Avascent Analytics toolkit features updated Eurozone exchange rates as well as international program updates and contract awards**

Avascent Analytics is pleased to announce its latest update to the Analytics toolkit. The update published today, June 10, 2015 brings the data and analysis in line with recent fluctuations in the value of the Euro, captures budget disclosures in several countries, and features a broad array of programmatic developments in various international markets.

**Updated European Exchange Rates:** European exchange rates were updated to mirror the values reported by the U.S. Treasury Department on March 31, 2015 (0.93 Euro per U.S. Dollar). The revision impacts both the out-years topline assessments and the bottom-up program analysis.

**Updated International Budget Estimates:** Defense budget estimates were updated for countries that had released new or revised budgets over the last six months, including Australia, Italy, Portugal, and Spain. All Strategic Assessment slides affected by these changes were updated to reflect the appropriate charts, macroeconomic drivers, and qualitative analysis.

**International Program Updates:** The past several weeks have seen a number of significant contract awards announced abroad. In addition, a number of customers have either initiated, modified, or added clarity to new program plans.

The full array of program and market adjustments are too numerous to itemize here, but some of the items in the revised dataset are:

- **Japan** will receive 17 V-22B Block C Osprey and associated equipment, parts and logistical support for an estimated cost of \$3 billion;
- **South Korea** awarded Raytheon \$769.4 million direct commercial sale contract to upgrade an undisclosed number of its Patriot air and missile defense system batteries to the latest configuration;
- **India** has decided to limit its purchase of Rafale fighter aircraft from Dassault Aviation SA to 36 units in a government-to-government deal that could be worth about \$4.24 billion;
- **Saudi Arabia** submitted an official letter of request for a \$1.9 billion deal to the United States for 10 Sikorsky MH-60R Seahawks;

- **Brazil** and Russia are reportedly close to signing a deal worth up to \$1 billion for 18 Pantsir S-1's.

## **Next data Release Planned for September 2015**

Avascent Analytics plans to issue its next iteration of the global Platforms and Systems (GPS) dataset in September 2015. Avascent has been working to expand the GPS dataset to enable more granular analysis of the military avionics market, and to include better visibility into sub-components, unit prices, and market share. We aim to roll out these improvements as early as the next data release in September.

## **About Avascent Analytics**

Avascent Analytics offers a suite of integrated market analysis products that deliver timely and accurate information for business development and strategic planning. Our toolkit provides visibility into customer demand and competitive positioning across a wide variety of markets in the United States and 50 other countries.

The Avascent Analytics toolkit was created for clients who need to make sense of an uncertain environment, and identify opportunities for growth. Avascent Analytics aims to equip clients with the tools they need to gain market insights with transparency and efficiency.